

Career Objective:

Keen on leveraging educational background, financial skills, analytical skills and business knowledge to excel in a Banking & Finance. Committed to contributing skills and enthusiasm to support the efficient functioning of financial operations and ensure organizational success.

Work Experience:

Deputy Manager, Axis Bank Ltd.

Kolhapur India-Feb'2022-June'2024

Roles and Responsibilities: -

- Retail Agri Operation: Document Preparation, File Checking and Account Opening, Loan Proposal Processing, Retail Agri Post Disbursement, Vendor Management, Risk Assessment, Team Management
- Developed strong relationships with stakeholders to facilitate smooth communication and project completion.
- Implemented new systems for tracking key performance indicators, resulting in improved decision-making capabilities.
- Increased customer satisfaction levels by developing targeted strategies to address client concerns effectively.
- Created reports and analyzed and interpreted data.
- Analyzed and reported performance data, translating findings into practical improvement actions.

Product department Manager-Ujjivan Small finance bank Ltd.

Pune India-May'2019-Jan'2022

Roles and Responsibilities: -

- Enhanced customer satisfaction by providing exceptional services.
- Streamlined department processes for increased efficiency and productivity.
- Addressed customer inquiries promptly, providing knowledgeable guidance on product selection and usage recommendations.
- Coordinated with other departments for cross-merchandising opportunities, increasing visibility of produce offerings throughout the store.
- Developed strong vendor relationships for consistent product availability and competitive pricing.
- Established performance metrics for staff members, regularly reviewing progress toward individual goals as well as overall department objectives.
- Responded proactively to market trends by introducing new products or modifying existing offerings accordingly.
- Developed problem-solving abilities through hands-on experience with real-life business scenarios.
- Analyzed sales data for accurate forecasting, enabling proactive adjustments to strategy as needed for maximum revenue generation.

Summer Internship:Ankur Seed Pvt. Ltd.

Nagpur India-(April'19-May'19)

- Assisted in market research for product development, resulting in improved customer satisfaction.
- Supported marketing campaigns by creating engaging content for social media platforms, driving brand awareness.
- Collaborated with cross-functional teams to complete projects on time and within budget constraints.
- Developed comprehensive reports detailing project progress and outcomes, facilitating informed decision-making processes.
- Contributed innovative ideas during brainstorming sessions that led to improvements in current business practices and processes.

Skills-

- Market Analysis with statistical data.
- Team Leadership
- Risk Assessment
- Training & Development
- Vendor Management
- Operations Management & Strategy

Education-

PGDM-ABM	2019	Vaikunth Mehta National Institute of Co-operative Management, Pune	76.00%
B.Sc Agriculture	2016	College of Agriculture, Pune	70.00%
HSC	2012	Vidyadham Junior College,Shirur	79%
SCC	2010	Vidyadham Prashala,Shirur	91.82%

Personal details: -

DOB	30/08/1994
Marital Status	Married
Languages Known	English, Hindi, Marathi.
Address	K-9 Jawaharnagar co-operative housing society,Kolhapur-416012.
Email	aishwaryarandive30@gmail.com
Mobile	9028879787